

Students Name:

School Name:..... Index Number

845/1

Entrepreneurship

Education

Paper 1

2024

2½ hours



HES MOCK EXAMINATIONS 2025

UGANDA CERTIFICATE OF EDUCATION

ENTREPRENEURSHIP

PAPER 1

2 HOUR 30 MINUTES

INSTRUCTIONS

- This paper consists of sections **A** and **B**. It has **five** examination items.
- Section **A** has **three** compulsory items.
- Answer **one** item from Section **B**.
- Answer **four** examination items in all.
- Any additional item(s) answered will **not** be scored.
- All answers **must** be *written in the answer booklet(s) provided.*

SECTION A

Answer all items in this section.

ITEM 1

Matovu Ali inherited his father's bakery in Gomba town. His father was a very selfish man to the extent that he did not train any of his children on how handle certain things in the business. His son doesn't know how to save the money and also doesn't know how to plan for marketing.

TASK

- Advise Matovu on how to prepare a marketing plan for the bakery.
- Suggest to him different forms of saving he can embrace.
- What do you think makes his fathers bakery a good business opportunity

ITEM 2

The manager of Sure biscuits factory is realizing a serious decline in sales due to his failure to attract customers, producing low quality and less quantity goods due to substandard machines used. He would wish to insure the business against various risks but doesn't know the rules followed in insurance.

Task; As a student of entrepreneurship educate the manager about

- Sales promotion methods he can use to attract customers
- Factors considered when selecting machines.
- Rules followed in insurance.

Item 3

Mr. Lubega Sadic operates a trading business but doesn't know how URA determines the VAT is made to pay on various transactions. In the month of January 2024 carried out the following VAT exclusive transactions;

- Bought goods from Masette at ugx8,000,000
- He sold them to Osette at ugx15,000,000.

Mr. Lubega Sadic and his workers treat their customers badly and very many of them complain a lot.

Task; As a student of entrepreneurship advise Mr Lubega on

- VAT paid at each stage and total VAT paid
- How he should behave towards customers.

SECTION B

ITEM 4

Kaweewo Enterprises started a business on 1st January 2022 with capital in cash of ugx 4,000,000. During the month ,the company carried out the following transactions

- 1st Bought goods for resale by cash ugx 400,000
2nd sold goods by cash..... ugx 600,000

4 th Bought ten goods cash	ugx 500,000
6 th Sold goods by cash	ugx 960,000
10 th Sold goods on credit to Kato.....	ugx 1,000,000
12 th Bought goods from Asiimwe on credit	ugx 750,000
23 rd bought goods by cash	ugx 600,000
25 th paid general expenses for cash.....	ugx 400,000
28 th sold goods to Kato.....	ugx 1,700,000
30 th paid wages to shop assistants by cash	ugx 2,000,000
31 st paid Asiimwe,.....	ugx 750,000
31 st received cash from Kato.....	ugx 1,000,000

The chief cashier of Kaweewo enterprises totally failed to establish the arithmetic accuracy of the above transactions.

TASK

As a student of entrepreneurship show the chief cashier how his problem would be solved.

ITEM 5

Mr. Kitutwa Joseph is a book keeper of a wholesale shop . He is good at keeping records but so much challenged when it comes to establishment of financial position of the business. He doesn't know also the different types of capital the owner of the business employed. On 31st December 2022, he presented the following information to us

; Capital ugx4,000,000, 3 Years loan ugx2,000,000, Motor vehicle ugx3,000,000, Debtors ugx2,000,000, Net profit ugx1,000,000, Creditors ugx1,500,000, Bank overdraft ugx2,000,000, Drawings ugx500,000, Closing stock ugx2,000,000, Cash at bank ugx2,100,000, And Cash at hand ugx900,000.

TASK

As a student of entrepreneurship, help Mr. Kitutwa Joseph solve his challenge.

END